

The CTG Team



All our learning consultants have extensive market experience. We are experts in accounting, finance, banking, financial services and leadership. Our team is renowned for making the learning experience logical, relevant, demanding and thoroughly enjoyable. We know how adult learning works!

CTG are the specialists in:

- Valuation for investment banking and global corporates
- Assimilating accounting information for use in credit analysis, valuation and due diligence
- Capital markets
- Financial products
- Financial modelling
- Leadership
- Global learning with diverse cultures



Simon Laws
BA FCA
Managing Director

- MBA
- BA (Hons) Econ
- FCA Chartered Accountant ICAEW
- EMCC Practitioner level 7 (European Mentoring and Coaching Council) and Advanced Diploma Level
- JCA Emotional Intelligence & Myers Briggs MBTI Accreditation and License

After working in audit and assurance with Price Waterhouse Simon joined the Financial Training Group Ltd. He was, and continues to be, one of the acknowledged best trainers of financial reporting, risk and audit in the market. Simon progressed through the management structure to board level and was part of the MBO and subsequent sale to Kaplan Inc of the Washington Post Group.

Simon is an accredited executive coach and leadership learning consultant. He has worked with global listed entities, the top professional firms and the public sector.

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Pat Eckersall
BCom FCA

Pat graduated from Liverpool University in 1979 with a degree in Commerce. She then joined Arthur Andersen and qualified as a chartered accountant. As well as auditing and advising multinational companies she instructed on the firm-wide induction programmes in her local office and worldwide. She developed her training career by joining The Financial Training Company (now FTC Kaplan) in 1984, training graduates towards the ICAEW ACA qualification.

In 1994 she co-founded CTG. Since then she has accumulated a wealth of experience training financial services professionals in many countries. She has designed and led programmes in Europe, the Far East and the US.

Pat is renowned for the clarity and professionalism of her programmes and is firmly placed at the leading edge of international financial reporting training. She attends meetings of the IASB and FASB and has a strong interest in GAAP convergence. She has worked extensively on IFRS and US GAAP training with some of the worlds leading financial institutions.

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Nick Dunmore
BSc

After graduating from City University with a BSc in Business Studies, Nick joined HSBC and spent eleven years there as a Fixed Income Options Trader. Over the years he traded options on all G7 government bonds and futures and managed the risk on complex portfolios of derivative risk. As well as trading, Nick was also heavily involved with the sales side of the business, specifically with Asian Central Banks who traded huge volumes in bond options from 2000–2004.

Nick also spent time as a proprietary trader for the bank, taking positions away from the client business to generate revenue. During his last two years at HSBC Nick managed the US Dollar swaption, caps and floors business for the bank in London.

Nick specialises in financial markets and products training across all asset classes, with a particular focus on trading and sales. He brings his experience from the dealing room to the classroom, thus providing a practical focus to courses. During his time as a trainer Nick has worked with Goldman Sachs, BarCap, BNP Paribas, HSBC, Merrill Lynch and JPMorgan Chase.

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Dave Marlow
BA (Hons) (Oxon), ACA

Dave has a wealth of experience training city professionals in all areas of accounting, financial analysis and financial modelling.

After an interesting but brief career as an offshore oilfield engineer, Dave qualified as a chartered accountant with PricewaterhouseCoopers. He then joined the PwC technical accounting team, responsible for resolving accounting queries, and training the rest of the firm in accounting developments. In addition to the technical training, Dave ran numerous successful Presentation Skills programmes.

Post PwC, Dave has been working in the city, developing, designing and delivering finance related training programmes for bankers, lawyers and accountants.

Dave covers all areas of financial accounting and analysis, from basic first principles through to accounting for complex off balance sheet arrangements and derivatives, under IFRS, US and UK GAAP. In addition, Dave trains financial modeling, company valuation and presentation skills.

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Gaggan Dhaliwal
BSc (Hons)

Gaggan graduated with a physics degree in 1998 and then entered the City as a delegate trainee with a broking firm, training as a sell side investment associate specialising in companies in the leisure sector. This provided her with an in-depth knowledge of modelling and valuation techniques.

Gaggan moved on to work for an Event Driven hedge fund. In her five years, she gained investment experience across different asset classes as well as the practicalities of regulation and documentation. She also has experience as a senior associate in a Fund of Hedge Funds, sourcing and evaluating funds and investment strategies.

Within CTG, Gaggan uses her knowledge and experience to teach products, capital markets, asset management and private banking training as well as valuation and modelling.

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Dearbhail Lang
M Eng Sc (Hons)

Dearbhail qualified from University College Dublin with a masters in mechanical engineering. Soon after she started her career in finance as part of the Investment Banking Global Communications team at Merrill Lynch. Dearbhail has been preparing and delivering financial training to top tier investment banks globally for a number of years.

She specialises in fixed income, derivatives and equity products and markets and financial modelling.

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Mark Woolhouse
BA (Hons) (Oxon)

Mark entered banking by training with JPMorgan in New York and has subsequently worked as a sovereign lending and corporate credit analyst and loan portfolio manager.

He gained further experience in international project finance and responsibility for a range of markets and instruments including syndicated loans, structured financing, asset backed and high yield bond.

At CTG, Mark specialises in project finance, capital markets, financial modelling and credit analysis.

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Beth Collinge
MA

After graduating from St Andrew's University with an MA in French and Arabic, Beth worked for Arthur Andersen for two years as a trainee accountant, before moving to the City to work for a correspondent bank and an investment bank. She then moved to Luxembourg and took a number of years out to raise a family of four boys.

On returning to work in 1997 she re-trained to teach English as a foreign language and used her combined skills to deliver specialised, tailor-made English courses to managers in banks and accountancy companies, as well as for the European Institutions. She also worked as the accountant and administrative manager for a number of holding companies in Luxembourg.

In 2010 Beth joined CTG as executive assistant to the Managing Director, bringing her administrative and organisational skills to help further improve the quality of our service.

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Martin Mitchell
ACA, FSI

Martin qualified with one of the "big four" firms of accountants and after a period of practice progressed to running the financial markets division of one of the leading financial training companies in the UK.

Martin has been instrumental in the growth of e-learning in the sphere of financial training and has also headed up the Securities & Investment Institute's training and publications divisions. In addition to being involved in a wide spectrum of technical financial training, Martin has played a key role in helping individuals with numerous financial markets qualifications.

He continues to train regularly for clients in London and New York. As well as training, Martin's role in CTG includes developing our i-learning product and our expansion of non classroom based activities.

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Christiana Semb
BSc, ACA

After graduating in mathematics and statistics from Brunel University, Christiana joined Price Waterhouse Coopers (PwC) and qualified as a chartered accountant. She spent two of her four years with PwC in London and two in Philadelphia, specialising in consumer and industrial products and services.

Following her time as a practising accountant, Christiana began her career in financial training preparing candidates for professional exams, specialising in business finance. Her specialisms within CTG include business finance and financial products.

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Alice Mitchell
BSc, ACA

Alice holds a biochemistry degree from University College London and qualified as a chartered accountant with the forerunner of KPMG.

Her specialisms within CTG include tax, accounting and analysis and financial modelling. Alice's friendly approach endears her to all her students who value her excellent teaching skills as well as her technical expertise.

Alice has worked with all of our major clients, including induction programmes at Citigroup, HSBC and Rothschild as well as more specialist work such as tax accounting for M&A transactions.

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Helen Bancroft
BSc, ACA

Helen graduated from Newcastle University in 1999 and went on to qualify as a chartered accountant with BDO Stoy Hayward. Helen specialised in leading audits of high profile clients in the retail and commodity trading sectors.

After time spent in BDO Stoy Hayward's internal training department, she moved into full time tuition and has spent a number of years training delegates from professional service firms across a wide spectrum of subjects including taxation and corporate restructuring. At CTG Helen delivers a wide range of programmes in the areas of accounting, valuation and financial modelling.

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Neil Pande
BSc, ACA

Neil qualified as a Chartered Accountant with Arthur Andersen in London in 1998, working in Audit & Business Advisory for clients such as News International.

He began his training career preparing candidates from the 'Big 4' for the various accounting qualifications before moving on to teach students for the FSA regulatory exams, the CISI Diploma and the CFA® qualification.

More recently, Neil has concentrated on providing practical training in accounting and financial analysis, financial forecasting and modelling and corporate valuation to M&A bankers and equity and credit research analysts at many of the major US and European investment banks.

As well as London, he has delivered courses in Frankfurt, Geneva, Zurich, Moscow, New York, Hong Kong and Johannesburg.

Neil graduated with honours in History from Cambridge University in 1994. He works with CTG on an associate basis.

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Debbie Sharples
Bsc (Hons)

After graduating with a Bsc Hons in Design Engineering, Debbie spent 5 years as a Design Account Director at RPE Ltd, where she managed several international, blue chip clients. After taking a year out to travel, Debbie moved to ILX Group in 2003. Within ILX Debbie is responsible for ensuring ILX continues to deliver high quality products and high levels of service to its key customers. Customers that Debbie manages include the Home Office, Barclays, Capita, UK Border Agency and the Prison Service.

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Roger Smith
Marketing &
Sales Consultant

Roger is a Graduate of London Business School and a Fellow of the Chartered Institute of Marketing. Over the last 20 years, Roger has held a variety of senior positions in the Retail Financial Services, e-commerce, Insurance and IT fields.

Roger began working with CTG in mid-2009 and now supports the business in the areas of marketing, client management and new business development.

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Dave Jones
BSc (Hons)

After graduating with a BSc Hons in Computer Science, specialising in multi-media and interactive learning design, Dave joined the ILX Group and has spent the last ten years developing richly interactive generic and bespoke finance e-learning courses. Dave is responsible for ensuring we continue to deliver high quality products and high levels of service to all of our e-learning customers, including Heineken, Hilton, Jaguar Land Rover, Nestle and Rolls-Royce. He has considerable experience in planning and implementing global organisational wide training initiatives and projects.

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Rachel Lee
MA

Rachel graduated from Liverpool University in 1994 with an honours degree in History. She gained her MA Journalism Studies in 2005 from the University of Westminster.

Rachel held various administrative, PA and marketing roles before finding her niche in DTP, design and production, an area she has been working in for a number of years. She joined CTG in 2005 as DTP and Production Manager and specialises in producing high-end training and marketing materials.

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